



Collaborative Public-Private Partnership Case Study

Highlighted Results

New collaborative model for long-term sustainability

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*Renewed commitment from all partners*

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New support from board and staff leadership

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*Strengthened relationships with potential funders*

### Featured Project

A prominent private foundation has developed a national model for comprehensive early childhood development services that promote early success and school readiness, and has implemented this model in cities around the country, ensuring that at-risk infants, toddlers, and preschoolers have access to high quality educational opportunities. In the city of Milwaukee, the model has been implemented through an innovative public-private collaboration.

### The Challenge

The foundation wished to evaluate the operational effectiveness of the model, and create a plan for long-term sustainability for the model and for the collaborative partnership. This was made more urgent by a change in public funding of the program, which made it necessary to identify and engage new funding sources.

### The Legacy Group Execution

The Legacy Group created and implemented an evaluation plan to clarify the objectives of the collaboration and identify a working operation model that would bring both organizations in alignment with the objectives of the collaboration.

The evaluation process included:

- A comprehensive audit of both organizations using in-depth interviews, observational research, analysis of formal and informal networks within the organizations, secondary research of other collaborative structures.
- Convening a planning team comprised of internal and external stakeholders to review audit findings and provide input and oversight for the development of a long-term sustainability plan.
- Recommendations to restructure the agreement governing the collaboration to bring it into greater alignment with the strategic objectives of the collaborative partners.
- Development of an action plan for implementing changes in planning, marketing, operations, and communications practices that would better support the collaboration.

### The Legacy Group Impact

As a result of The Legacy Group's work, the foundation has a renewed model for how the collaboration will work in the future, including:

- A new collaborative model which creates a framework for additional partners to help ensure the long-term sustainability of the educational model.
- A renewed commitment from all partners to greater cooperation and success.
- A strategic roadmap to implement practices which will enhance the educational mode.
- New support for the collaboration within board and staff leadership.
- New and strengthened relationships with community stakeholders and potential funders.

Client reference available upon request